

Guerrilla GRC

Let's streamline vendor assessments

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\$ whoami

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- Principal Security Engineer @ Yubico
- Previously @ Amazon, Secureworks, Verisign, BBN

Areas of focus

- Infrastructure Security (traditional and cloud)
- Zero Trust
- Applied Cryptography



@ducksauz

Being Cloud Native



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Most every tool is a vendor

\$HRIS

\$CRM

\$STORAGE

\$EXPENSING

\$ALERT_MANAGER

\$CLOUD

\$VIDEO_CONFERENCE

\$RECRUITING

\$SRC_MGMT

\$SERVICE_DESK

\$GRAPHICS

\$TRAVEL

\$LOG_MGMT

\$ERP

\$MARKETING_THING

\$PLM

By the numbers

~250 employees

5 security engineers + 1 TPM + 1 CISO

0 GRC people

45 outbound vendor security assessments

8 inbound vendor security assessments

On average, 1 assessment per week in 2019

I want it all, and I want it now!



Process

- **Get request**
- **Determine data classification involved**
- **Calibrate review accordingly**
- **Collect and review data**
- **Write report and make recommendation**

Variable Speed

Tier 1

- Most sensitive data
- Critical service
- Potential for irreparable harm
- ~16-32 person hours
- 3-4 weeks

Tier 2

- Non-sensitive data
- Non-critical service
- ~8-16 person hours
- ~2 weeks

Tier 3

- Usually public data
- ~3-4 person hours
- ~1 weeks

Document Review



Policy Documents

Pentest Report

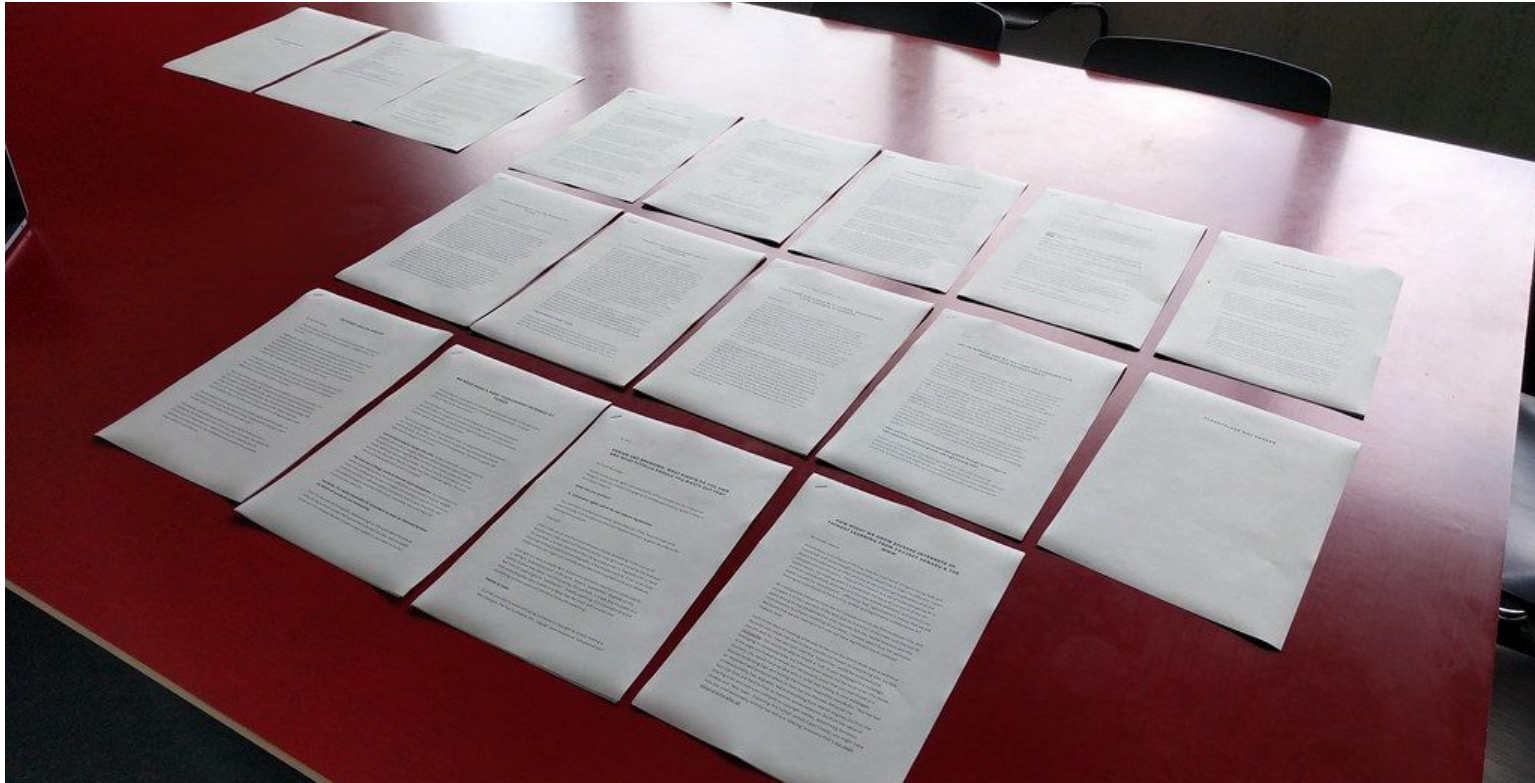
Non Invasive Tech Review

- **Mozilla Observatory/SSL Labs**
- **Federated Login Support**
- **Logging/Audit Support**

Other bits

- **Historical security incidents**
- **Do they have a /security page**
- **Do they have a security@ alias**

Report and Advise



[Image by: waving cat -CC BY-NC-SA 2.0](#)

Can we make this better?

What are you doing?

Is this faster or slower for you?

Let's talk about the process and build some guidance.

Oblig: We're Hiring

Product Security Engineer

- Bellevue, WA and Stockholm, SE

Security Assurance (GRC) Manager

- Bellevue, WA or Stockholm, SE

Talk to me, or email me: jccd@yubico.com

